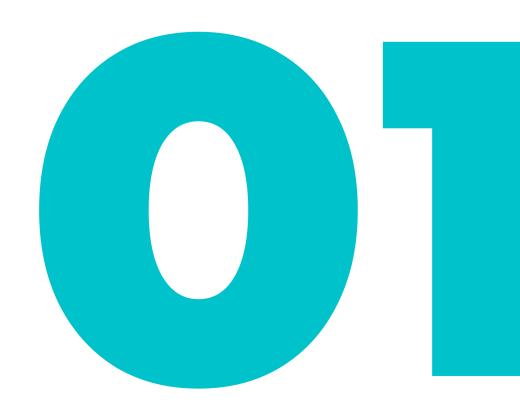
4 WAYS

TOKNOW IF YOU HAVE A GREAT VP IN SALES





They work closely with the top performers to gain real world insight and to keep their finger on the pulse



They give bottom performers the tools to they need to succeed and make the tough decisions where necessary



They are able to make quick, evidence-based decisions when needed



They spend most of their time with the sales team learning, connecting and refining and some of the time with the C-suite strategising

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